**via posting**

**TO:** NAESB Board Revenue Committee Members: Michael Desselle, Jim Buccigross, Cade Burks, Valerie Crockett, Bruce Ellsworth, Debbie McKeever, Gene Nowak, Terry Thorn

**FROM:** Elizabeth Mallett, NAESB Director Wholesale Gas and Retail Markets Quadrants

**RE:** Meeting Notes from theNAESB Board Revenue Committee Conference Call – August 22, 2022

**DATE:** August 22, 2022

Dear Board Revenue Committee Members,

A Board Revenue Committee conference call was held on Monday, August 22, 2022. The meeting was called to order at 1:00 PM Central. Mr. Desselle presided over the meeting. The notes and attachments below serve as a record for the meeting.

| **Notes from the August 22, 2022 NAESB Board Revenue Committee Conference Call** | |
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| **Administrative** | Mr. Desselle welcomed the participants and noted that the NAESB Antitrust and Other Meetings Policies guidance will be followed. Quorum was established. Mr. Desselle reviewed the agenda for the meeting with the participants. Mr. Burks moved to adopt the agenda and Ms. Crockett seconded the motion. The motion passed a simple majority vote without opposition.  Mr. Desselle reviewed the April 5, 2022 meeting notes with the participants. Mr. Burks moved to adopt the notes as drafted and Ms. Crockett seconded the motion. The motion passed a simple majority vote without opposition. |
| **NAESB Communication Activities** | Mr. Booe provided a review of the recent NAESB communication activities. He stated that the March 2021 through July 2022 NAESB Bulletin was published a few weeks ago. He explained that the NAESB Bulletin is released three times a year and is a great marketing tool for staff, who include the publication along with responses to membership inquiries. Mr. Booe stated that the next NAESB Bulletin will be released in the Fall and encouraged the participants to distribute the document to others who may be interested in recent NAESB activities. Since the last Board Revenue meeting, there have been three press releases. First, was the May 19th press release that announced the joint submission of a standards request from the U.S. Department of Energy, Lawrence Berkeley National Laboratory, and Pacific Northwest National Laboratory. The request seeks to harmonize grid service terminology and definitions supporting distributed energy resources offered by the organized markets and distribution systems. Next, on June 7th, NAESB issued a press release describing its initiation of a standardized contract for Responsibly Sourced Gas. On August 11, 2022, NAESB issued a press release concerning the July 29, 2022 letter from the FERC Chairman Richard Glick and Jim Robb, President and CEO of NERC, The letter encouraged NAESB to establish a forum to address Key Recommendation 7 of the November 16, 2021 FERC, NERC, and Regional Entity Staff Report on the February 2021 Cold Weather Outages in Texas and the South-Central United States. Mr. Booe noted that the press releases were picked up in articles from the trade press.  Additionally, on August 16, 2022, NAESB held a NAESB Update Call for the industry. Annie McIntyre provided the participants with a presentation on recent Cybersecurity developments and subject matter experts provided updates on the current subcommittee activities. Ms. Trum will be providing a presentation regarding NAESB to the American Gas Association. Mr. Desselle recently presented at a NERC meeting on the topic of collaborative activities. |
| **Publication Schedules** | Mr. Booe stated that the current publication documentation is in the meeting materials. He stated that NAESB is looking ahead to 2023 for the next round of publications, as the wholesale gas market just recently implemented the previous version of standards, and the wholesale electric market has an October implementation date. . |
| **June Financial and Membership Reports** | Ms. McQuade reviewed the June financial report and the membership report with the participants.  Mr. Desselle asked whether the increase of standards sales was attributable to the letters that were sent to general counsels of companies who did not have valid access to the standards. Ms. McQuade responded that the increase was due to the letters and the increased use of a tool that is managed by OATI. Mr. Nowak asked whether a significant amount of people planned to attend the hybrid meeting in person. Mr. Booe stated that at this time, there were not many in person RSVPs returned. Ms. McQuade stated that after the meeting, NAESB will be able to predict the size of the venue needed for future meetings. Mr. Nowak asked whether an attendance fee would be required for the GEH Forum meetings. Ms. McQuade stated that, if the meeting is done via Zoom, there would not be a fee. If the GEH Forum convenes in person, then there will be a charge to participate in the meetings. |
| **Non-Member Meeting Participation and Current Fees** | Mr. Booe stated that Mr. Desselle requested that NAESB staff review the levels of participation by non-members utilizing the non-member participation policies to join NAESB meetings. Mr. Booe stated that to date, there have been 34 non-members that have paid to participate in a meeting, and six non-members that have purchased the non-member annual subcommittee fee waiver. He noted that the policies were put into place to incentivize membership and to ensure that the NAESB membership wasn’t subsidizing the costs of non-member participation for the entire industry. He suggested that it may be time to review the policies. Ms. McQuade stated that some companies have resigned their membership in favor of paying the more attractive non-member fees. Mr. Desselle stated the reverse incentive should be addressed as there has been significant non-member participation this year. Ms. McKeever stated that, if membership is to be kept strong and stable, there needs to be good incentives for joining. Mr. Booe stated that the committee could research other ANSI-accredited organizations who are similarly situated to determine how they support non-member participation. Ms. McQuade stated that a proposal will be brought during the next Board Revenue meeting. She asked for any volunteers to collaborate on the effort. Mr. Desselle encouraged participants to email Mr. Booe and Ms. McQuade, if they have recommendations or would like to participate in the development of alternatives. |
| **Vacancies, Member Prospect List, and Copyright Reports** | Mr. Booe stated the copyright lists have recently been updated. He stated that there were some responses to the letters, but not a substantial number. Mr. Booe explained that some of the members requested that they be contacted before the letters are sent to their general counsel. |
| **Preparation for April Board Meeting** | The NAESB Board of Directors hybrid meeting will take place on September 1, 2022. |
| **Action Items, and Other Business** | Ms. McQuade noted the action items. Mr. Booe will work with others on a proposal concerning non-member participation. She stated that the 2023 proposed budget will be reviewed once there are numbers in from the move, the cost of the September Board meeting, and the month of July. |
| **Adjourn** | The Committee adjourned at 1:41 PM Central on a motion from Mr. Burks. The motion passed without opposition. |
| **Work Papers Provided for the Meeting** | * **Agenda Item 1:** Antitrust Guidance: <http://www.naesb.org/misc/antitrust_guidance.doc> (antitrust), <http://www.naesb.org/pdf4/board_revenue_committee_members.pdf> (roster), <https://naesb.org/pdf4/bd_revenue082222a.docx> (agenda), <https://naesb.org/pdf4/bd_revenue040522notes.docx> (April 5, 2022 notes) * **Agenda Item 2:** NAESB Communication Strategy <https://www.naesb.org/pdf4/naesb_communications_strategy.pdf> * **Agenda Item 3:**  Publication Schedules: <https://www.naesb.org/misc/bd_revenue_publication_history080921.docx> (Publication Work Paper); <https://www.naesb.org/misc/wgq_publication_schedule_ver3_3.doc> (WGQ Version 3.3); <https://www.naesb.org/misc/weq_publication_schedule_ver3_4.doc> (WEQ Version 003.4); <https://www.naesb.org/misc/retail_publication_schedule_ver3_4.docx> (RMQ Version 3.4) * **Agenda Item 4:** Financials – June 2022: <https://www.naesb.org/misc/membership_report_063022.docx> (June 2022 Revenue Report Statistics); <https://www.naesb.org/misc/bd_revenue082222w1.docx> (June 2022 Revenue Report) * **Agenda Item 6:** Membership Reports: <https://www.naesb.org/misc/membership_report_081522.docx> (Membership Report 8/15/22) <https://www.naesb.org/misc/member_prospect_list_081522.docx> (Prospect List 8/15/22) * List of FERC Public Utilities under the Federal Power Act (full list updated 4/7/2021) entities without recorded access to the most recently mandated NAESB WEQ Standards, revised 5/2/2022 -  [https://www.naesb.org/pdf4/weq\_jurisdictional\_entities\_without\_recorded\_access.pdf](https://naesb.org/pdf4/weq_jurisdictional_entities_without_recorded_access.pdf) * List of FERC Interstate Pipelines under the Natural Gas Act (full list updated 7/26/2021) entities without recorded access to the most recently mandated NAESB WGQ Standards, revised 7/13/2022 - <https://www.naesb.org/pdf4/wgq_jurisdictional_entities_without_recorded_access.pdf> |

| **August 22, 2022 NAESB Board Revenue Committee Conference Call**  **REVENUE COMMITTEE MEMBERS** | | |
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| **Name** | **Organization** | **Attendance** |
| Jim Buccigross | 8760, Inc. |  |
| Cade Burks | Big Data Energy Services | Present |
| Valerie Crockett | Tennessee Valley Authority | Present |
| Michael Desselle | Southwest Power Pool | Present |
| Bruce Ellsworth | New York State Reliability Council | Present |
| Deborah McKeever | Oncor Electric Delivery Company | Present |
| Gene Nowak | Kinder Morgan Inc. | Present |
| Terry Thorn | KEMA Gas Consulting Services |  |
| **OTHER ATTENDEES** | | |
| **Name** | **Organization** | |
| Jonathan Booe | North American Energy Standards Board | |
| Christopher Burden | Enbridge (U.S.) Inc. | |
| Rachel Hogge | Eastern Gas Transmission & Storage, Inc. | |
| Elizabeth Mallett | North American Energy Standards Board | |
| Steven McCord | TC Energy Company | |
| Rae McQuade | North American Energy Standards Board | |
| Joshua Phillips | Southwest Power Pool | |
| Keith Sappenfield | Cheniere Corpus Christi Liquefaction | |
| Caroline Trum | North American Energy Standards Board | |