**via posting**

**TO:** NAESB Board Revenue Committee Members: Michael Desselle, Jim Buccigross, Cade Burks, Valerie Crockett, Bruce Ellsworth, Debbie McKeever, Gene Nowak, Randy Parker, Terry Thorn, Roy True

**FROM:** Elizabeth Mallett, Deputy Director

**RE:** Meeting Notes from theNAESB Board Revenue Committee Conference Call on March 12, 2019

**DATE:** March 13, 2019

Dear Board Revenue Committee Members,

A Board Revenue Committee conference call was held on Tuesday, March 12, 2019. The meeting was called to order at 1:00 PM Central. Mr. Desselle presided over the meeting. The notes and attachments below serve as a record for the meeting.

| **Notes from the March 12, 2019 NAESB Board Revenue Committee Conference Call** | |
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| **Administrative** | Mr. Desselle welcomed the committee members to the conference call. Ms. Mallett provided the NAESB Antitrust and Other Meetings Policies guidance and called the roll of the Revenue Committee. Quorum was not established and the call was deemed a working session. Mr. Desselle reviewed the agenda for the meeting. |
| **Communication Activities** | Mr. Booe delivered the update on the NAESB communication activities. The NAESB Bulletin will be posted in mid to late March. There have been no press releases since the two announcing the revisions to the REQ.21 Energy Services Provider Interface (ESPI) Model Business Practices and the October 2018 kick off meeting for the blockchain standards development effort. The next NAESB Update Call will take place on April 17, 2019. During the February NAESB Update Call, the WEQ/WGQ FERC Forms Subcommittee update was placed back on the agenda, which also included updates on the Green Button, Blockchain, OASIS, and the OpenFMB standards development efforts. In July, NAESB staff may speak about the OASIS System at a meeting hosted by NERC to support the government of Thailand in its recent electric initiatives. Additionally, Ms. Mallett and Ms. Trum wrote an article concerning NAESB’s activities in 2019 that was published in Natural Gas and Electricity, a Wiley Publication. |
| **Publication Schedules** | Mr. Booe stated that no publication dates have been set for 2019. FERC Order No. 587-Y, *Standards for Business Practices of Interstate Natural Gas Pipelines*, was issued on November 15, 2018 in Docket No. RM96-1-041 and incorporated Version 3.1 of the NAESB WGQ Business Practice Standards into the Commission’s regulations by reference. NAESB has not received a Final Order on Versions 003.1 or 003.2 of the NAESB WEQ Business Practice Standards. Sandia National Laboratories recently informed NAESB staff that the Surety Assessment is now expected to be complete in the Summer of 2019. In response to the Department of Energy request that NAESB work quickly to respond to the Surety Assessment effort, each Executive Committee has created an item on its annual plan to ensure that the quadrant is able to review and, if needed, develop standards in response to the Surety Assessment as soon as the assessment is made available. Mr. Booe stated that the submission of any related standards submitted to FERC could possibly trigger some publication activity.  Mr. Booe stated that, as the field test nears completion, FERC has been monitoring the Parallel Flow Visualization (PFV) effort. Mr. Desselle stated that, although the field test may conclude soon, a decision still needs to be made on whether to utilize the process. Mr. Booe stated that the interim metrics reports submitted to NAESB from the EIDSN Inc. indicate that the project has been successful. He noted another that the EIDSN Inc. will submit a commercial metrics report providing more information this summer. After the completion of the field test and receipt of the EIDSN Inc. report, the standards will be reviewed and potentially modified by the WEQ Business Practices Subcommittee and considered once again in the WEQ Executive Committee. |
| **2018 Year-End Financials** | Ms. McQuade reviewed the 2018 and the January 2019 Financial Reports. She noted that the unexpected decrease in the revenue generated from a lack of sales of standards and contracts led to a negative net income in 2018. Mr. Nowak asked whether the 2018 financials that will be provided to the Board of Directors during its April meeting were identical to the meeting materials provided for the call. Ms. McQuade explained that the financial reports in the Board of Directors meeting materials would be more extensive. She noted that the January numbers are not received until the end of February. Mr. Nowak asked whether the processing of the financial reports could be expedited. Ms. McQuade stated that she would check on that possibility. |
| **Financials and Retained Earnings** | Ms. McQuade reviewed the financials for January. The posted report for January very closely mirrors the estimated budget, as it is only one month into the budgeted period. Revenue has increased from the sales of WGQ Business Practice Standards and a WGQ class taught by Mr. Buccigross. Ms. McQuade noted that, due to the organization decreasing face-to-face meetings, the telecommunications budget for the year may have been underestimated. |
| **Revenue Report, Membership Report, Vacancies, and Copyright Reports** | Mr. Desselle asked for any questions about the posted meeting materials. None were offered. Ms. McQuade reminded the participants to let the NAESB staff know if a certain company should be contacted regarding a potential membership. |
| **Status of Distributed Ledger Technology Projects** | Mr. Booe stated that the WGQ Business Practices Subcommittee, the WGQ Contracts, and the WGQ Electronic Delivery Mechanisms Subcommittee continue to address R18007, the blockchain standards request. The next conference calls are scheduled for April 3 and April 15. After the March Executive Committee meetings, the WEQ may hold a meeting to begin discussion and education on its blockchain agenda item to address the power close accounting cycle. Additionally, the RMQ and WEQ have a shared annual plan item to discuss and determine whether standards should be developed surrounding the Renewable Energy Certificates. |
| **Board Retail Structure Review Committee Activities** | Mr. Desselle stated that the Board Retail Structure Review Committee (Board RSRC) met in November to review a draft report that considers several options to boost participation and membership in the RMQ. Mr. Booe stated that the report includes a request for a potential reduction in RMQ dues and that, in light of the recent membership dues increase for all members, the Board RSRC determined that the request should be forwarded to the Board Revenue Committee. Mr. Desselle asked for any support in reducing the dues for the RMQ. None was offered. Ms. McQuade noted that the supply service members of ANSI recently received a new dues fee; however, their dues are tiered and much more expensive. |
| **Preparation for April 11, 2019 Board Meeting** | The next Board of Directors meeting will be held on April 11, 2019 in Houston, Texas at the Marriott Marquis Hotel. |
| **Other Business and Action Items** | The next Board Revenue Committee conference call has been scheduled for June 11, 2019 from 2:00 pm to 3:00 pm Central.  Action Items:   * Ms. McQuade will work to expedite the February financial report. * The Board Revenue Committee will adopt the November 15, 2019 draft meeting notes during its next meeting where a quorum is established. |
| **Adjourn** | The meeting adjourned by consensus at 1:58 PM Central. |
| **Work Papers Provided for the Meeting** | * **Agenda Item 1:** Antitrust Guidance: <http://www.naesb.org/misc/antitrust_guidance.doc> (antitrust), <http://www.naesb.org/pdf4/board_revenue_committee_members.pdf> (roster), <https://www.naesb.org/pdf4/bd_revenue031219a.docx> (agenda), <https://www.naesb.org/pdf4/bd_revenue111518notes.docx> (notes) * **Agenda Item 2:** NAESB Communication Strategy: <https://www.naesb.org/pdf4/naesb_communications_strategy.pdf> * **Agenda Item 3:** Publication Schedules: <https://www.naesb.org/misc/bd_revenue_publication_history_111518.docx>, (Publication Work Paper); <http://www.naesb.org/misc/wgq_publication_schedule_ver3_2.doc> (WGQ Version 3.2); <http://www.naesb.org/misc/weq_publication_schedule_ver3_3.doc> (WEQ Version 003.3); [http://www.naesb.org/misc/retail\_publication\_schedule\_ver3\_3.doc](http://www.naesb.org/misc/retail_publication_schedule_ver3_3.doc%20) (RMQ Version 3.3) * **Agenda Item 4:** Revenue Report 2018: <https://www.naesb.org/misc/revenue031219w1.docx> (Revenue Report); <https://www.naesb.org/misc/revenue031219w2.docx> (2018 Year-end Revenue Report Statistics) * **Agenda Item 5:** Current Revenue Report: <https://www.naesb.org/misc/revenue031219w1.docx> (Revenue Report); <https://www.naesb.org/misc/revenue031219w3.docx> (January 2019 Revenue Report Statistics) * **Agenda Item 6:** Membership Reports and Prospect List: Membership Reports and Prospect List: <https://www.naesb.org/misc/membership_report_123118.docx> (Membership Report 12/31/18), <https://www.naesb.org/pdf4/bod_terms.pdf> (Board Roster), <https://www.naesb.org/pdf4/ec_terms.pdf> (EC Roster), <https://www.naesb.org/misc/member_prospect_list_123118.docx> (Prospect List including Board & EC Vacancies 12/31/18)    List of FERC Public Utilities under the Federal Power Act (full list updated 1/8/2019) entities without recorded access to the most recently mandated NAESB WEQ Standards, revised 11/7/2018 - <https://www.naesb.org/pdf4/weq_jurisdictional_entities_without_recorded_access.pdf>   List of FERC Interstate Pipelines under the Natural Gas Act (updated 1/8/2019) entities without recorded access to the most recently mandated NAESB WGQ Standards, revised 1/31/2019 - <https://www.naesb.org/pdf4/wgq_jurisdictional_entities_without_recorded_access.pdf>   * **Agenda Item 7:** Distributed Ledger Technology Status: <https://naesb.org//pdf4/update022719w4.docx> * **Agenda Item 8:** Retail Structure Review Committee Status: <https://www.naesb.org/misc/retail_structure_review_committee_update_030419.docx> * **Agenda Item 9:** Retail Structure Review Committee: https://naesb.org//retail\_structure\_review.asp (November 27, 2018 Meeting) |

| **March 12, 2019 NAESB Board Revenue Committee Conference Call**  **REVENUE COMMITTEE MEMBERS** | | |
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| **Name** | **Organization** | **Attendance** |
| Jim Buccigross | 8760, Inc. | Present |
| Cade Burks | Big Data Energy Services |  |
| Valerie Crockett | Tennessee Valley Authority | Present |
| Michael Desselle | Southwest Power Pool | Present |
| Bruce Ellsworth | New York State Reliability Council |  |
| Debbie McKeever | Oncor Electric Delivery Company |  |
| Gene Nowak | Kinder Morgan Inc. | Present |
| Randy Parker | Exxon Mobil Corporation | Present |
| Terry Thorn | KEMA Gas Consulting Services |  |
| Roy True | Alliance for Cooperative Energy Services Power Marketing LLC |  |
| **OTHER ATTENDEES** | | |
| **Name** | **Organization** | |
| Jonathan Booe | North American Energy Standards Board | |
| Pete Connor | representing American Gas Association | |
| David Crabtree | Tampa Electric Company | |
| Ronnie Hensley | Southern Star | |
| Elizabeth Mallett | North American Energy Standards Board | |
| Rae McQuade | North American Energy Standards Board | |
| Ed Skiba | Midcontinent Independent System Operator | |
| Caroline Trum | North American Energy Standards Board | |