**1. RECOMMENDED ACTION: EFFECT OF EC VOTE TO ACCEPT RECOMMENDED ACTION:**

|  |  |  |  |
| --- | --- | --- | --- |
| X | Accept as requested | X | Change to Existing Practice |
|  | Accept as modified below |  | Status Quo |
|  | Decline |  |  |

**2. TYPE OF DEVELOPMENT/MAINTENANCE**

|  |  |  |  |
| --- | --- | --- | --- |
| **Per Request:** | | **Per Recommendation:** | |
|  | Initiation |  | Initiation |
| X | Modification | X | Modification |
|  | Interpretation |  | Interpretation |
|  | Withdrawal |  | Withdrawal |
|  |  |  |  |
|  | Principle |  | Principle |
|  | Definition |  | Definition |
| X | Business Practice Standard | X | Business Practice Standard |
|  | Document |  | Document |
|  | Data Element |  | Data Element |
|  | Code Value |  | Code Value |
|  | X12 Implementation Guide |  | X12 Implementation Guide |
|  | Business Process Documentation |  | Business Process Documentation |

**3. RECOMMENDATION**

**SUMMARY:**

The Joint Business Practices Subcommittee (BPS) and DSM-EE Task Force submit this Recommendation in response to 2017 Retail Annual Plan Item 1.g. The proposed revisions ensure consistency between these model business practices and those contained in other Books.

**Recommended Standards:**

See Attachment – Book 23 Model Business Practices: <https://www.naesb.org/member_login_check.asp?doc=retail_2017_api_1g_rec_attach.docx>

**4. SUPPORTING DOCUMENTATION**

**a. Description of Request:**

2017 Retail Annual Plan Item 1.g – Book 27 – Supplier Marketing Practices

**b. Description of Recommendation:**

The Joint Business Practices Subcommittee (BPS) and DSM-EE Task Force submit this Recommendation in response to 2017 Retail Annual Plan Item 1.g. The proposed revisions ensure consistency between these model business practices and those contained in other books.

**c. Business Purpose:**

See above

**d. Commentary/Rationale of Subcommittee(s)/Task Force(s):**

The Minutes of all joint BPS/DSM-EE Subcommittee conference calls and face-to-face meetings are posted on the BPS and DSM-EE Subcommittee web pages. The proposed revisions to Book 27 were discussed during the conference call on April 25, 2017. During that call, the modifications were voted out of subcommittee unanimously.